

# IT Solutions for the Hospitality Industry



## Your Passport to Tomorrow's Tech

Did you know? Only 30% of hospitality businesses are confident in their current technology stack's ability to meet today's challenges. Here's how we help fill in your gaps:

- Keeping pace with technology advancements to meet operational and guest expectations.
- Personalizing services to fulfill the increasing demands for bespoke guest experiences.
- Implementing eco-friendly practices to address growing environmental awareness.
- Upholding stringent health and safety protocols to ensure guest and staff well-being.



- Safeguarding digital infrastructure and guest data against escalating cyber threats.
- Standing out in a highly competitive and saturated market.
- Keeping up with complex and varying regulations across different regions.
- Strategizing pricing and revenue management to optimize financial performance.

## Why Datavail for Excellence in Travel and Hospitality

The pace of technology isn't slowing down, and having an experienced partner like Datavail with deep knowledge across established platforms and groundbreaking tools will position your company for growth.

**Database Management:** Expertise in legacy and modern data systems, offering secure, scalable database solutions tailored for the hospitality industry.

**Enterprise Applications:** Customizing and managing business applications, including Microsoft and Oracle ERP solutions, to enhance operational efficiency.

**Cloud and Infrastructure:** Cloud migrations and infrastructure management across AWS, Azure, and Oracle Cloud.

**Artificial Intelligence:** AI tools to automate services, personalize guest interactions, and optimize resources.

**Data and Analytics:** Advanced analytics services that provide deep insights into business operations and guest experiences.

# Sector-Specific Solutions: Automated, Intelligent... And More Personal

## Hotels and Resorts

Elevate Guest Experiences with Integrated Management

Harness the seamless integration between property management, point of sale, and analytics. Our solutions empower hotels and resorts to anticipate and surpass guest expectations, ensuring you always stay one step ahead.

## Casino and Gaming

Transform the Casino Journey into Unmatched Profitability

Elevate the gaming experience with our connected systems to enhance non-gaming revenue and personalize guest services. Our solutions ensure every visit to your casino is a winning combination of entertainment and personalized attention.

## Hotel Food and Beverage

Deliver Exceptional Dining Experiences with Unified Systems

Revolutionize your food and beverage service with integrated solutions that streamline logistics. From point of sale to payment processing, loyalty programs, and delivery options, we help you capture more revenue by delivering distinctive services that guests love.

## Cruise

Navigate Success with Comprehensive Cruise Operations Management

Optimize cruise line operations with our advanced systems, designed to manage every aspect of PaaS, Datavail keeps your organization looking forward.



## Real-World Hospitality Wins

We deliver the support, consulting, and strategic direction hospitality businesses need to build a digital foundation that can take on the competition. We know we can do it because it's not our first time. Here's a snapshot of our value to companies like yours.

Enabled a prominent Caribbean resort group to embark on a transformative journey into Oracle Cloud, resulting in streamlined operations and enhanced financial oversight, paving the way for scalable growth and a substantial return on investment.

Assisted a luxury timeshare company catering to families in revolutionizing their IT infrastructure, yielding a significant return on investment and establishing a foundation for data-driven decision-making that elevates guest satisfaction and operational efficiency.



Helped a polished casual restaurant chain gain an ROI in the millions by building a platform that delivers insights into each restaurant's operational and financial performance, evaluates server performance, and manages food costs.

Delivered database administration services to a Global 500 restaurant and hospitality company that enabled them to save up to 50% on costs.